



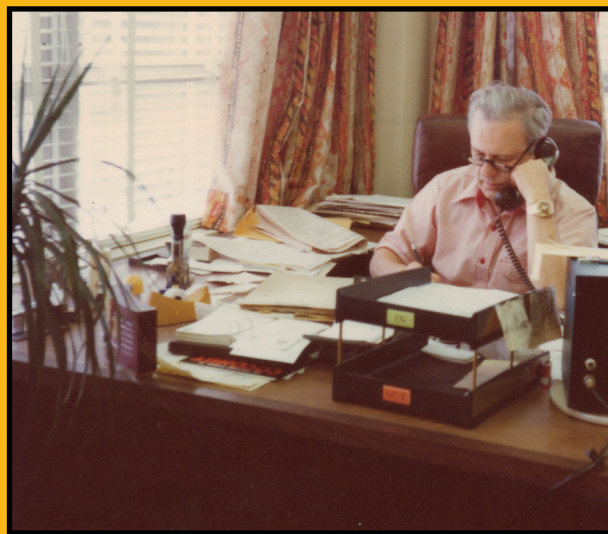
The Source for
Imported & Domestic
Vegetable Oils

Our Story

Tradition • Knowledge • Quality

Welcome

Alnor Oil Company, Inc. founded in 1968 by Alexander Klayman, is a leading supplier of imported and domestic vegetable oils.



WHY ALNOR?



1

TRADITION

Alnor prides itself on a tradition of commitment to the best interests of its customers.

2

KNOWLEDGE & EXPERIENCE

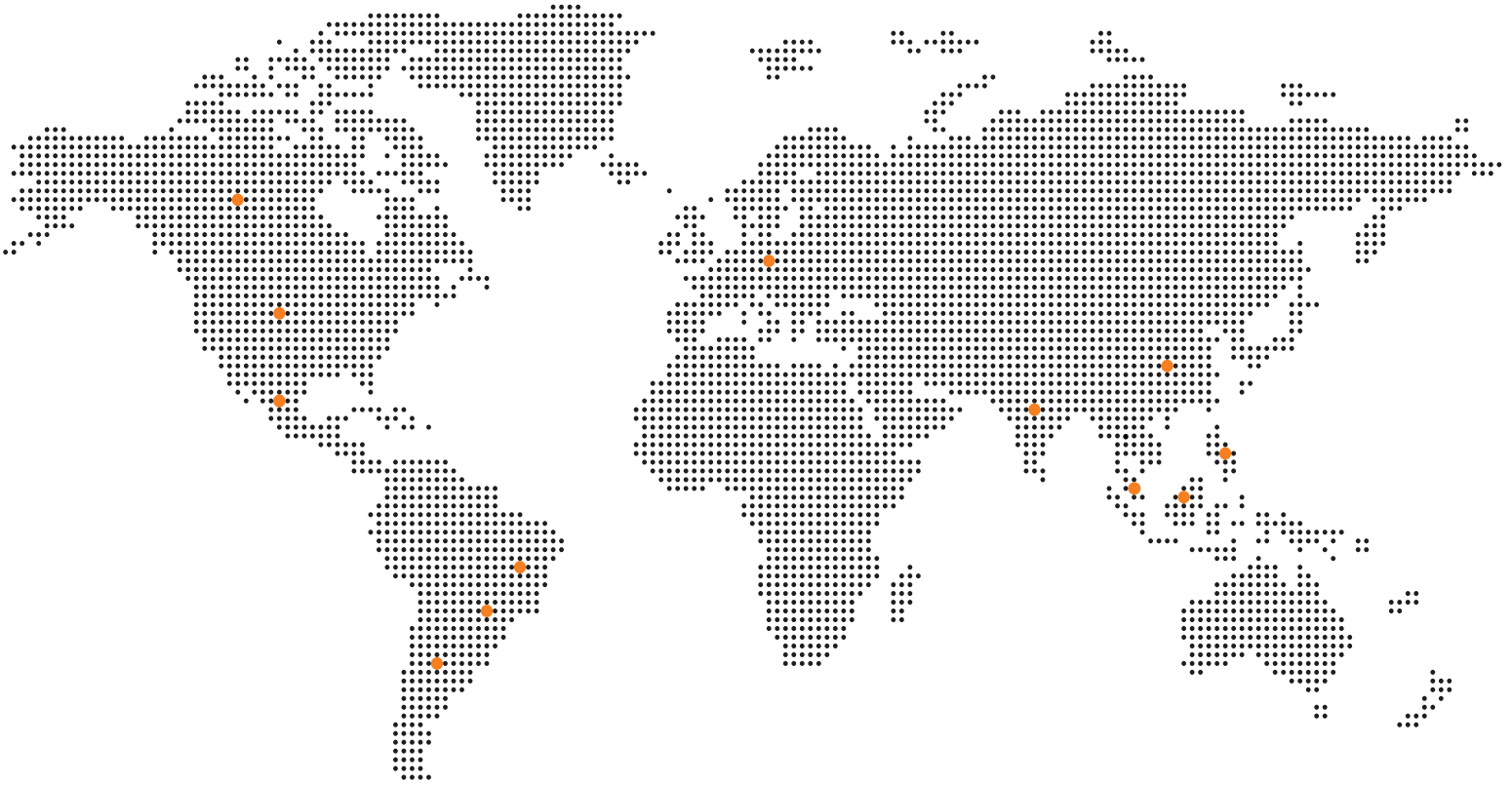
The company's longtime involvement, far-reaching contacts & extensive knowledge & experience in all aspects of the trade has made Alnor **THE SOURCE** for vegetable oils.

3

QUALITY

Alnor assures all customers of the highest quality in all products, as well as product uniformity and incomparable service.

Origins of Alnor's Oils



Alnor's Oils

USA:

Acintol FA2
 Avocado oil
 Blown Castor oils
 Blown Soy oil
 Bodied Soy oil
 Bodied Sunflower oil
 Canola oil
 Corn oil
 Cottonseed oil
 Fish oil
 Flaxseed oil

Groundnut oil
 HEAR oil
 High Oleic Safflower oil
 High Oleic Sun oil
 Hydrogenated Soy oil
 IP Soy oil
 Linoleic Safflower oil
 Linseed oils
 Mid Oleic Sun oil
 Oleic acid
 Olive oil

RBWD Sun oil
 Refined Soy oil
 Sesame Seed oil
 Soy Methyl esters
 Sulfated Castor oil
 Sweet Almond oil
 Urethane Grade Castor oil
 Walnut oil

ARGENTINA:

RBWD Sun oil

Tung oil

Soy Fatty acid

BRAZIL:

12 Hydroxystearic acid

Dehydrated Castor oil

Methyl 12 Hydroxystearate

CANADA:Canola oil
HEAR oil

Linseed oil

Refined Soy oil

CHINA:

Castor oil

Sebacic acid

Tung oil

EUROPE:

Fatty Acids - Coconut, Linseed, Soy & Sunflower

INDIA:

12 Hydroxystearic acid

2-Octanol

Castor oil

Dehydrated Castor Fatty acid L grade

Dehydrated Castor Fatty acid H grade

Dehydrated Castor Fatty acid M grade

Dehydrated Castor oil

Dehydrated Castor oil G-H

Dehydrated Castor oil U-V

Dehydrated Castor oil Z2-Z3

Hydrogenated Castor oil

Methyl 12 Hydroxystearate

Neutralized Castor oil

Pale Pressed Castor oil

Ricinoleic acid

Sebacic acid

Urethane grade Castor oil

USP Castor oil

MALAYSIA:

Palm oils - Kernel, Olein, Refined & Stearine

MEXICO:

Castor oil

PARAGUAY:

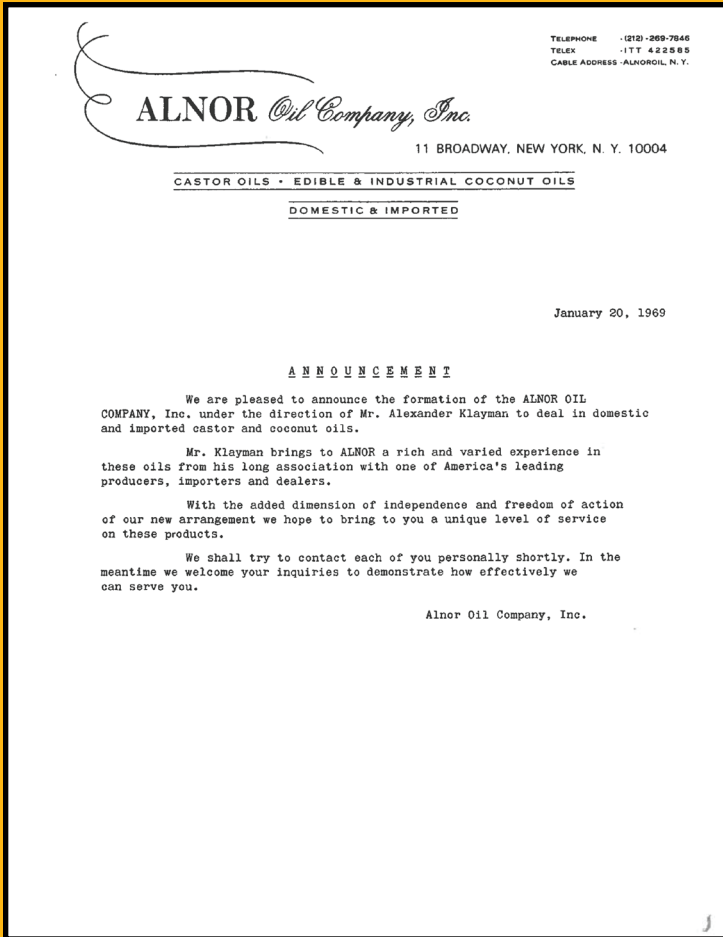
Tung oil

PHILIPPINES:

Coconut oils - crude, hydrogenated, refined

Coconut Fatty acid

1968



- **Officers & Founding Members:**
Alexander Klayman - President
Norma R. Klayman - Secretary-Treasurer



- **Product:** Castor oil
- **Volume in 1968:** 800,500 lbs

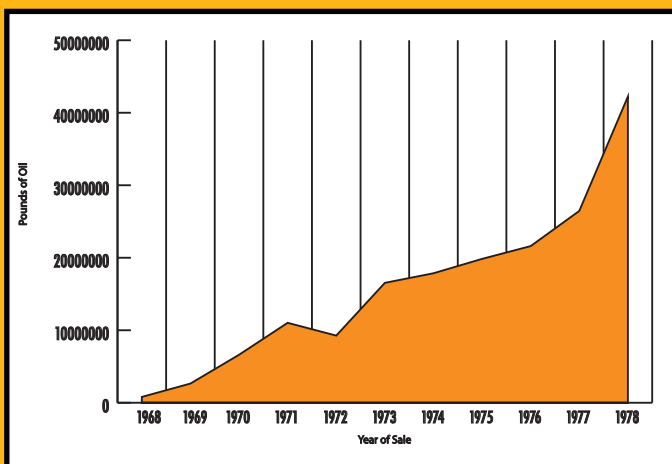
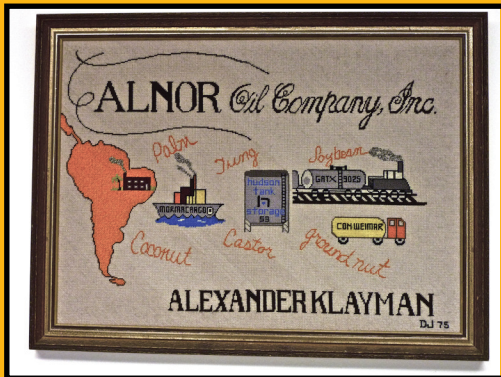
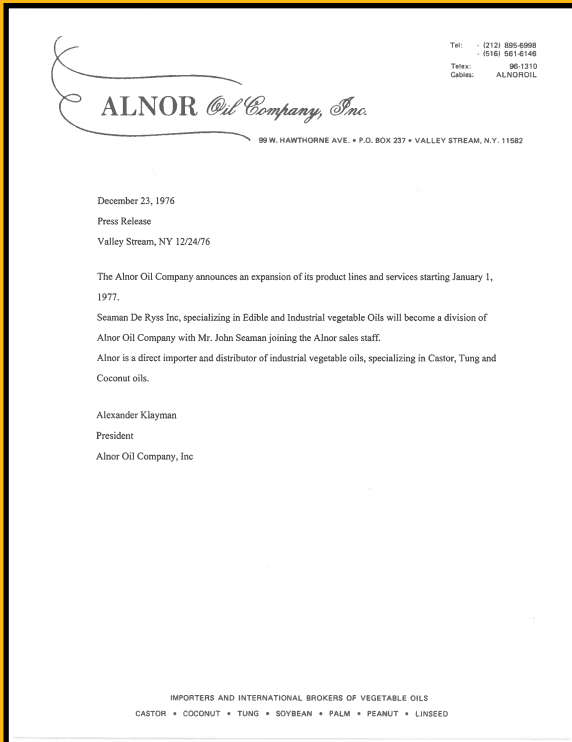
1969 - 1978

Noteworthy Events:

- 1969 Joined International Castor Oil Association
- 1971 Joined International Tung Oil Association
- 1972 Distributed the final production of domestic castor crop
- 1976 Jack Seaman of Seaman de Ryss joined Alnor Oil Company
- 1976-1977 Al Klayman - President ICOA
- 1977-1978 Al Klayman - President ITOA
- **ALNOR CELEBRATES 10TH ANNIVERSARY**

New Products:

- 1969 Crude Coconut oil
Refined Coconut oil
- 1970 Cochin Coconut oil
- 1971 Tung oil
- 1975 Groundnut oil • Palm oil • Linseed oil
- 1976 Soybean oil
- 1977 Hydrogenated Soy oil • Cottonseed oil
Hydrogenated Coconut oil • Fish oil
- 1978 Corn oil • Acidulated oils



Volume in 1978: 45,138,000 lbs.

1979-1988

Noteworthy Events:

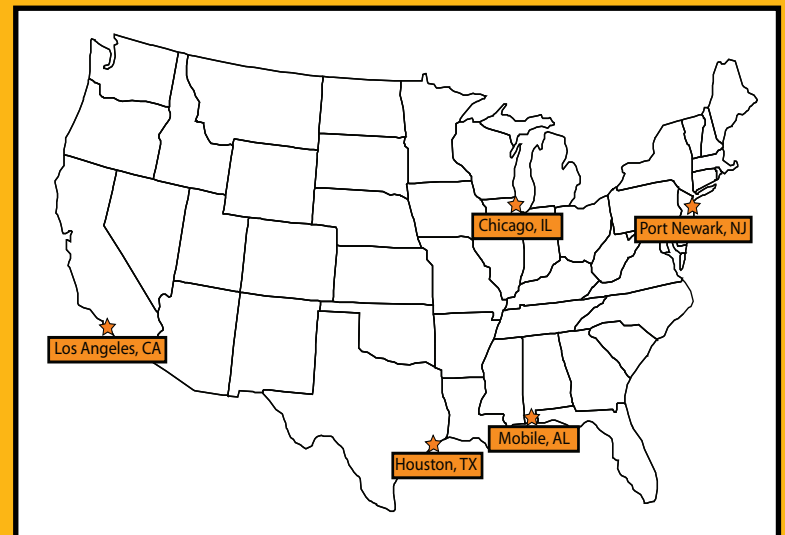
- 1979-1983 Encouraged Castor plantings in Dominican Republic/Bolivia/Colombia
- 1980 Increased number of warehouse locations in US from 1 to 5 locations
- 1984 Entered computer age

- **ALNOR CELEBRATES
20TH ANNIVERSARY**



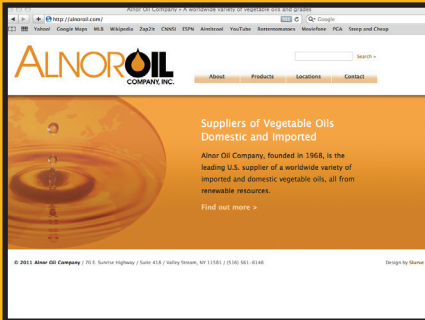
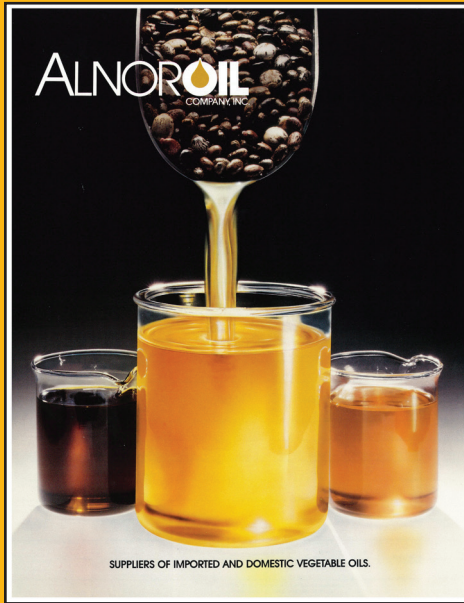
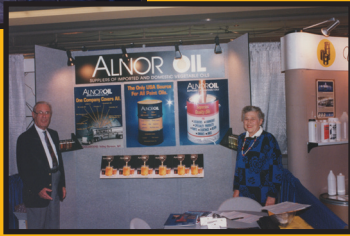
New Products:

- 1979 Oiticica oil • Lecithin • Dehydrated Castor oil • Tallow
- 1980 Hydrogenated Castor • Sunflower oil
12 Hydroxystearic acid • Tapioca
- 1985 Glycerine
- 1986 Dehydrated Castor FA • Z-1 Blown Castor oil •
Z-6 Blown Castor oil
- 1987 Palm Stearine
- 1988 Canola oil • Sulfated Castor oil • Oleic acid



Warehouse Locations

Volume in 1988: 87,500,000 lbs.



1989-1998

Noteworthy Events:

- 1994 First time exhibitor to National Paint Show - New Orleans
- 1995 Unveiled Alnor's first exhibit booth at Western Coatings Symposium - San Francisco
- 1996 Issued first catalog
- 1997 Introduction of Alnor Website

Appointed New Officers:

Alexander Klayman - Chairman
 Marjorie Klayman - President
 Gordon Kaplan - V.P./Treasurer
 Nancy Kaplan - V.P./Secretary

- 1998 International Castor Oil Association - Recognition of Al Klayman for *long and meritorious service*

• ALNOR CELEBRATES 30TH ANNIVERSARY



New Products:

- 1989 Refined Avocado oil • Refined and Bleached Soy oil
- 1991 Refined Rapeseed oil
- 1994 Blown Soybean oil • Coconut FA • Walnut oil
- 1996 Acintol FA • Palm Kernel oil • Z-3 Blown Castor oil
- 1997 Olive oil • Palm Olein • Sesame Seed oil
- 1998 Linseed FA • Urethane Grade Castor oil

Volume in 1998: 102,000,000 lbs.

1999-2008



Founders, Al & Norma Klayman

Noteworthy Events:

- 2004 Founding owner, Norma Klayman passed away April 2
- 2007 Marjorie Klayman elected first female president of ICOA
- 2008 Founding owner, Al Klayman, passed away July 21

• ALNOR CELEBRATES 40TH ANNIVERSARY



Newest Exhibition Booth

New Products:

- 1999 Soy FA • Bodied Soy oil
- 2002 Neutralized Castor oil • Low Moisture Castor oil
- 2004 Rose Hip oil • I.P. Soy oil
- 2007 Mid Oleic Sun oil • High Oleic Sun oil
Sunflower FA
- 2008 Fat Blend • High Oleic Safflower oil • Sweet Almond oil

Volume in 2008: 88,000,000 lbs.

2009 - Present

Noteworthy Events:

- Alnor continues to expand its product lines, warehouse locations (from 5 to 13) & suppliers

New Products:

- | | |
|------|---|
| 2009 | Flaxseed oil • Crude Palm oil |
| 2010 | Methyl 12 Hydroxystearate |
| 2011 | Disodium Sebacate • Sebacic acid • 2-Octanol |
| 2012 | Dehydrated Castor oil Z2-Z3 |
| 2013 | Jagroplast BR • Jagrowax 140 • HCO MP70
HCO MP80 |



Alnor Oil Sales Volume History 1968-2013

